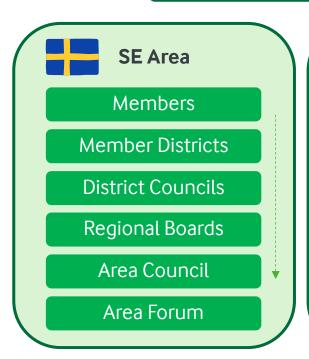
Arla Foods' Board of Directors – Governance Process

Input from Region Nord



Cooperative governance structure

Arla Foods amba







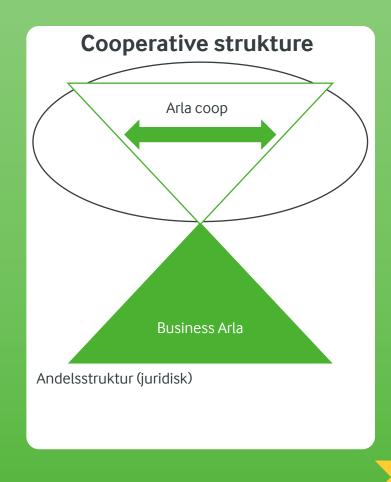


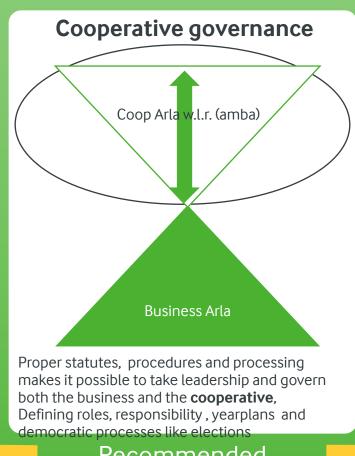
Board of Representatives

Board of **D**irectors



Optimising our governance and embedding our cooperative values





Good Governance Andelsselskabet Arla BoD **Business Arla** Creating value in BoD Efficiency in BoD **BoD Elements** BoD kompetence

Recommended by BoD



Tasks of the Board of Directors

- Appointing and dismissing day-to-day management Peder Tuborg, Povl Krogsgaard (CFO)
- Control/supervision
 - milk price/forecast
 - net profit
 - monthly accounts
 - meeting divisional managers
- Preparing financial statements Audit
- CSR report
- Strategy Investment
- Embedding ⇔Two-way



Tasks of the Management (Peder T. and Povl K.)

- Day-to-day management/operation
 - Appoint
 - Dismiss
- Bookkeeping/accounting
- Negotiating contracts
- Control
- Implementing strategy (Mergers, Investments)
- Monthly accounts Forecast
- Fixing milk price/organic price
- Information
- Communication
- Business case



Tasks of the Board of Representatives

- Electing the Board of Directors
- Distributing net profit
- Approving financial statements
- Knowledge sharing with the Board of Directors and Management
- Articles of Association
- Embedding communication and information
- Connecting link/ambassador
- Member meetings



Member opportunities

- Electing
 - District committees
 - Members of the Board of Representatives
 - Chairman/Vice-Chairman of the district
- Knowledge sharing:
 - Members of the Board of Representatives
 - Board of Directors
 - District committees



Tasks of the district committees

- Ambassadors ⇔ embedding
- Knowledge sharing ↔ BOR ↔ Board of Directors ↔ members
- Open Farms, Organic Day, etc.
- Training
- Seminar/Member meetings



Competences of the district committees

- Same competences as the Board of Representatives?
- Interested
- Trust respect
- Pipeline (election forum)
- Diversity
 - Age
 - Sex
 - Farm size
 - Training
 - Nationality
- Embedding!
- Communicate



Competences of the BOR members

- Trust/respected
- Language (English)
- Diversity
 - Sex
 - Age
 - Farm type
- Interest Devote time
- General insight / horizon
- Work and cooperate constructively
- Ready for election
- Training plan
- Safeguard the interest of the members and the company
- Asking each other: Do you have the desire and will to go all the way?



Competences of the Board of Directors

- Acquire new knowledge
- Make decisions
- Financial insight
- Strategic insight
- Language
- Robustness
- Trust/respect
- Interpersonal skills

- Defining competences
- Training
- Asking each other: Do you have the desire and will to go all the way?
- Succession plan?
- CV for candidates
- Correlation between Board of Directors and regional boards



Geography ↔ Whole

- Embedding
- Peace (distribution ensures the most peace)
- Size of the regional board ← Embedding



Current process for board elections

• Process – framework



Process for board elections in future

- 2-3 candidates Election
- Size of the board
- Personal training plan, competence plan
- Self-training



External board members

- Common sense the wallet
- External knowledge can be obtained in the cooperation between the Management Board and the Board of Directors
- How are externals to be measured?
- How can externals be found?



To-do list

(possibility of proposing candidates in advance)

